

# Why You Should Engage an MSSP: A Simple ROI Model

The following is an example of savings over a three-year period under a simple small-business UTM Firewall deployment.

	MSSP SECURITY AS A SERVICE				INTERNALLY PROCURED & MANAGED				
	Year 1	Year 2	Year 3	Total	Year 1	Year 2	Year 3	Total	
UTM Installation & Set-Up Fee	\$250	\$0	\$0	\$250	\$945	\$0	\$0	\$945	UTM Security Appliance
	—	—	—	—	\$433	\$433	\$433	\$1,299	UTM Service License
Managed Service Fee	\$1,020	\$1,020	\$1,020	\$3,060	\$24,000	\$24,000	\$24,000	\$72,000	In-House IT Resources for Management & Monitoring (1x1 shift; part-time)
	<b>total \$3,310</b>				<b>total \$74,244</b>				



**20%**  
expected investment of time  
in security-related activities



**\$120k**  
average annual salary of IT  
staff including benefits



**3.5 million**  
competing open positions in  
cybersecurity by 2021



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PDI acquired ControlScan Managed Security Services (MSS) for their extensive industry knowledge, trusted security expertise and tools that simplify the complexity of managing, monitoring, and protecting data against cyber threats. We invite you to learn more.

Sources:

Cybersecurity Ventures predicts that there will be 3.5 million unfilled cybersecurity jobs globally by 2021, up from one million positions in 2014. <https://cybersecurityventures.com/jobs/>

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